



HEADQUARTERS ALLIED JOINT FORCE COMMAND NAPLES
QUARTIER GENERAL DU COMMANDEMENT INTERALLIE
DE FORCES INTERARMEES NAPLES

FINANCE DIRECTORATE (J8)
 PURCHASING & CONTRACTING BRANCH
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Our Ref: JFCNP/FINDIR (J8)/P&C/AN/23

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Date: 10 November 2023

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TO: BC's Distribution List for International Competitive Bidding

DATE: 10 November 2023

Subject: NOTIFICATION OF INTENT (NOI) TO ISSUE AN INVITATION FOR INTERNATIONAL BIDDING (IFIB) FOR FOOD AND COFFEE CONCESSION CONTRACT AT JFC NAPLES.

REFERENCE: Bi-SC Procurement Directive 060-070, dated 30 June 2015, Annex C.

1. In accordance with the stipulations of the Bi-SC Procurement Directive 060-070 dated 30 June 2015, Annex C, the following information is provided on an Invitation for International Bidding (IFIB) that this Headquarters has the intention to release.

IFIB reference number: ACO-NAP-23-27

Title of IFIB: Food and Coffee Concessions at JFC HQ Naples.

Requirement: The scope of the requirement is to award a concession for food and coffee service at JFC Naples. The Contractor shall manage the total work effort associated with the operations, supply, sales, and all other services required herein to ensure high quality food services are available at JFC Naples. The Contractor shall furnish labor, supervision, supplies, equipment, quality control and all management support necessary for the operation of the International Mess, two coffee bars, and one seasonal poolside kiosk located at JFC Naples. Subcontracting and joint venture bids are not authorized. All services rendered shall be performed in full compliance with applicable Italian laws and regulations

Type of contract: Independent concession with fixed monthly fees payable to JFC Naples MWA.

Period of performance: One Base Period: 01 April 2024 – 31 December 2024 and up to four (4) one-year extension options as per para. 2-12 (b) of above mentioned directive.

Bidding procedure: Electronically on the ACO Electronic Bidding Portal available at URL: <https://aco.procureware.com/home>. Best value bidder – two separate parts: price and technical proposals where price evaluation factors will be as important as the non-price evaluation factors.
 "Eligible firms who are interested to participate in this competition are

invited to apply for registration on the ACO eBid portal unless they already hold the status of approved/registered vendor"

Funding: Yearly estimated sales are € 650,000.00 with an estimated five-year sales of € 3,250,000.00. No NATO funds (International or MWA) will be expended

Classification: NATO UNCLASSIFIED
For Italian Companies: NOSI Secret Level is required or AP (only to participate to the International BID).

For others NATO Nations (Companies): a national declaration issued by the nations authorities, that is compliant with host Nation law and NATO security requirements.

For Company employees: NOS Secret Level is required in order to work in the coffee bar at the JFC Naples Main Building

Issue Date: 22 Jan 2024

Closing Date: 04 March 2024

Eligibility: *Eligible sources are restricted to **Governmental or Commercial entities (1) that originate and are chartered/incorporated within NATO-member nations, (2) that maintain a professionally active facility (office, factory, laboratory, etc.) within NATO-member nations, (3) that provide the funding for the aforementioned requirement.** Companies which have performed at least two contracts within the last five years substantially similar in scope to the requirement described in the solicitation".*
This invitation to bid is not open to (1) Joint Venture and or any type of temporary grouping of companies (2) Consortium of firms/companies.

Delivery location(s): Allied Joint Force Command HQ Naples

Partial bidding: Is Not Authorized

Web site: <http://shape.nato.int/page136374522>

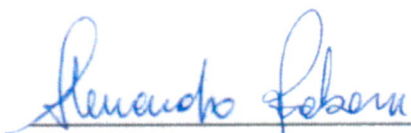
2. JFC HQ Naples will directly submit this IFIB to all potential bidders via the ACO Electronic Bidding Portal (<https://aco.procureware.com>). Firms that have already been identified are listed in the NOI annex. NATO Delegations are hereby invited to nominate, **by email before 15 Dec 2023**, the name, full address, Point of Contact, telephone and facsimile number, of other potential bidders established within your country. This and any other correspondence hereto is to be addressed to:

HQ JFC Naples J8 - Purchasing & Contracting Branch

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Cc:

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 10 NOV 03
signature date

Alessandro NARBONE
Senior Contracting Officer
Allied Joint Force Command HQ Naples

ANNEX: List of Potential Bidders already identified by HQ JFC Naples

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<p>Sodexo SPA Via F.lli Gracchi 36 20092 Cinisello Balsamo (MI) Veronica.capriglione@sodexo.com</p>	<p>Gruppo Pellegrini SPA via Lorenteggio, 255 20152 Milano 0039 02 891301 u_gare@gruppopellegrini.it</p>
<p>SAGIFI SPA Via F. Imparato, 499/501 800146 Napoli 0039 081 5634778 info@sagifi.it</p>	<p>AllFood SPA Viale dello Stadio 77 05100 terni 0039 0744.547410 info@allfoodspa.com</p>

DISTRIBUTION LIST FOR NOIs (NS LAN - CRONOS)

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Mailbox Polish Delegation	PL.Del@HQ.NATO.INT
Mailbox Portuguese Delegation	PO.Del@HQ.NATO.INT
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